

### BASIS OF AWARD

(To be completed by County evaluation committee)

(100 Point total will be used to determine the Award)

The County will select the vendor deemed most advantageous to the County, based on price and other factors considered.

RFP-13-044 - EMS Medical Billing – DM Medical Billing

EVALUATION FACTORS		SCORE
Points awarded will be based on the information contained in the technical proposal, any supplemental information obtained and information gathered during the interview, if one is conducted.		
A.	<b>Proposal contains all required checklist information</b> _____ <b>5</b> _____ <b>points</b> All required documentation submitted	<b>5</b>
B.	<b><u>Relevance and Extent of Qualifications, Experience, and Training of Personnel to be assigned</u></b> Experience with Gloucester County payer mix, knowledgeable in unique NJ reimbursement issues (ALS/BLS Medicare fee split, patient direct pay by insurance carrier) _____ <b>25</b> _____ <b>points</b>	<b>23</b>
C.	<b><u>Relevance and Extent of Similar Engagements performed</u></b> _____ <b>25</b> _____ <b>points</b> Our current provider with good existing relationships with GCEMS destination hospitals, (collection of patient insurance data), experience with New Jersey's two-tiered ALS/BLS Medicare split including U-MH and Virtua	<b>25</b>
D.	<b><u>Plan for performing engagement is realistic, thorough, and demonstrates knowledge of requirements and personnel availability</u></b> _____ <b>25</b> _____ <b>points</b> good documentation of process; local to GCEMS, weekly meetings easily scheduled. Very knowledgeable staff to perform functions listed in the RFP.	<b>23</b>
E.	<b>Reasonableness of Cost Proposal</b> _____ <b>20</b> _____ <b>points</b> 4.65 % of all cash collected which is a reduction from last year.	<b>17</b>
<b>TOTALS</b>		<b>93</b>